WATER & SEWER RATES CITY COUNCIL WORKSHOP

August 28, 2012

CONTINUED PROGRESS

- March 2010 estimates had high increases
- Operating reductions, staff reorganizations, and debt changes have changed projections
- Recommended rate model costs 31.6% less than the initial March 2010 projections

SAVINGS COMPARED TO MARCH 2010 PROJECTIONS

| | Water (monthly) | Sewer (monthly) | Monthly Savings | Annual Savings |
|-------------|-----------------|--------------------|--------------------|-------------------|
| Residential | \$4.70 | \$4.46 | \$9.16 | \$109.98 |
| Commercial | \$24.36 | \$33.74 | \$58.10 | \$697.25 |

ADVISORY COMMITTEE FEEDBACK

- Maintenance projects are a priority
- Growth projects should sync up with economic recovery
- Inventory of buildable lots should inform the rate decisions
- Operations and maintenance reductions can be factored into the rate models

BASE CASE

Projected Revenue Increases

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Water | 5.0% | 7.0% | 7.0% | 7.0% | 5.0% | 6.0% | 5.0% | 4.0% | 4.0% | 4.0% |
| Sewer | 8.0% | 7.0% | 6.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 4.5% | 4.5% |
| Total | 6.2% | 7.0% | 6.6% | 6.2% | 5.0% | 5.6% | 5.0% | 4.4% | 4.2% | 4.2% |
| COSA | 6.2% | 7.6% | 7.2% | 6.9% | 5.6% | 5.0% | 5.0% | 4.4% | 3.6% | |

Carries forward the COSA model, including all growth and maintenance projects and no reduction in O&M from current levels

O&M REDUCTION

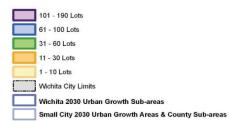
Projected Revenue Increases

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------------|------|-------|------|------|------|------|------|------|------|------|
| Water | 5.0% | 6.75% | 6.0% | 5.0% | 5.0% | 5.% | 5.0% | 4.0% | 3.0% | 3.0% |
| Sewer | 7.5% | 6.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 4.5% | 4.5% |
| Total | 5.9% | 6.5% | 5.6% | 5.6% | 5.0% | 5.0% | 5.0% | 4.4% | 3.6% | 3.6% |
| Base Case | 6.2% | 7.0% | 6.6% | 6.2% | 5.0% | 5.6% | 5.0% | 4.4% | 4.2% | 4.2% |

Reduces operating and maintenance costs by 1.5% in 2013, with a total reduction of 3.0% by 2014

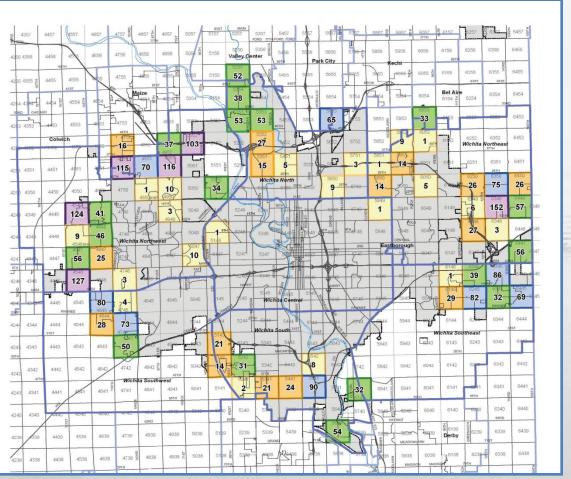
BUILDABLE LOTS

2011 Vacant Buildable Single-Family Lots in Wichita





2012 Development Trends Summary



10-YEAR DEVELOPMENT DATA

| | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 |
|------------------------------------|----------|----------|-----------|------------|-------|-------|-------|-------|-------|-------|
| Permits | 1,340 | 1,401 | 1,598 | 1,592 | 1,396 | 1,394 | 910 | 600 | 527 | 325 |
| Lots | 2,742 | 3,262 | 3,548 | 3,599 | 3,118 | 3,239 | 3,424 | 3,026 | 2,655 | 2,643 |
| 10-Year Average for Issued Permits | | | | | | | | | | |
| Years of N | lew Cons | truction | in Currer | it Invento | ry | | | | | 2.38 |

Could still be an 18-month delay if developers want to locate in an area not currently served by buildable lots

DELAYING GROWTH FOR TWO YEARS

Projected Revenue Increases

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------------|------|------|------|------|------|------|------|------|------|------|
| Water | 5.0% | 6.0% | 6.0% | 6.0% | 4.5% | 4.0% | 4.0% | 4.0% | 3.0% | 3.0% |
| Sewer | 7.5% | 6.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 4.5% | 4.5% |
| Total | 5.9% | 6.0% | 5.6% | 5.6% | 4.7% | 4.4% | 4.4% | 4.4% | 3.6% | 3.6% |
| Base Case | 6.2% | 7.0% | 6.6% | 6.2% | 5.0% | 5.6% | 5.0% | 4.4% | 4.2% | 4.2% |

All growth projects would be delayed two years to follow economic recovery

HYBRID SCENARIO

Projected Revenue Increases

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|--------------|------|------|------|------|------|------|------|------|------|------|
| Water | 5.0% | 6.0% | 6.0% | 5.5% | 4.0% | 3.0% | 3.0% | 3.0% | 3.0% | 3.0% |
| Sewer | 7.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.5% | 5.0% | 5.0% | 4.5% | 4.5% |
| Total | 5.8% | 5.6% | 5.6% | 5.3% | 4.4% | 4.0% | 3.8% | 3.8% | 3.6% | 3.6% |
| Base Case | 6.2% | 7.0% | 6.6% | 6.2% | 5.0% | 5.6% | 5.0% | 4.4% | 4.2% | 4.2% |

Combines scenarios with delay in growth projects and the O&M reduction

SCENARIO COMPARISON

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | Total |
|----------------|------|------|------|------|------|------|------|------|------|------|-------|
| Base Case | 6.2% | 7.0% | 6.6% | 6.2% | 5.0% | 5.6% | 5.0% | 4.4% | 4.2% | 4.2% | 64.3% |
| O&M Red. | 5.9% | 6.5% | 5.6% | 5.6% | 5.0% | 5.0% | 5.0% | 4.4% | 3.6% | 3.6% | 62.2% |
| Delay Grth. | 5.9% | 6.0% | 5.6% | 5.6% | 4.7% | 4.4% | 4.4% | 4.4% | 3.6% | 3.6% | 60.2% |
| Hyb. | 5.8% | 5.6% | 5.6% | 5.3% | 4.4% | 4.0% | 3.8% | 3.8% | 3.6% | 3.6% | 56.0% |
| COSA | 6.2% | 7.6% | 7.2% | 6.9% | 5.6% | 5.0% | 5.0% | 4.4% | 3.6% | | 74.4% |

FUTURE ISSUES

Backloaded Debt

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Water | 5.0% | 7.0% | 7.0% | 7.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% | 4.0% |
| Sewer | 8.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 6.0% | 6.0% | 6.0% |
| Total | 6.2% | 6.2% | 6.2% | 6.2% | 4.4% | 4.4% | 4.4% | 4.7% | 4.7% | 4.7% |

- Backloaded debt adds 5.6% to the cost of projects over 20-year bond period (\$20.1 million in the Base Case scenario
- Not as desirable to credit agencies

FUTURE ISSUES

Re-Used Effluent

| | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------|------|------|------|------|------|------|------|------|------|------|
| Water | 5.0% | 7.0% | 7.0% | 8.0% | 6.0% | 6.0% | 5.0% | 4.0% | 4.0% | 4.0% |
| Sewer | 8.0% | 7.5% | 6.5% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 4.5% |
| Total | 6.2% | 7.2% | 6.8% | 6.9% | 5.6% | 5.6% | 5.0% | 4.4% | 4.4% | 4.2% |

- Advantage comes from delaying projects to increase the water supply and capacity
- Not recommended under this scenario; need to complete water resource study

NEXT STEPS

- Community input solicited through the fall
 - Staff available for presentations at meetings with DAB, neighborhood associations, etc
- Council consideration of rates in November
 - Community input can be generated between now and the rate vote